

## Appendix II

### How to get Great Rates – Reference Listing

This listing of references and Web site links has been assembled to make it easy to access the links listed in the guide electronically. Simply visit <http://carlbrownconsulting.com/Appendix.pdf> and double-click the links. References and links are listed by chapter, in the order in which they appear in the guide. Additional references are placed at the end of the list.

| <b>Resource</b>          | <b>Issue</b>                       | <b>Link</b>   |
|--------------------------|------------------------------------|---|
| <b>Introduction</b>      |                                    |   |
| U.S. EPA<br>“Gap Report” | Water and<br>sewer<br>underfunding | <a href="http://www.epa.gov/owm/gapreport.pdf">http://www.epa.gov/owm/gapreport.pdf</a>                                   |
| Carl Brown<br>Consulting | Asset<br>management<br>tools       | <a href="http://carlbrownconsulting.com/Asset%20Management.htm">http://carlbrownconsulting.com/Asset%20Management.htm</a> |

#### **Chapter 1 – Getting Into the Right Frame of Mind**

|  |   |   |
|--|---|---|
| Institute for<br>Participatory<br>Management<br>& Planning | “Systematic<br>development<br>of informed<br>consent” | <a href="http://ipmp-bleiker.com/sdinfo.htm">http://ipmp-bleiker.com/sdinfo.htm</a> |
|--|---|---|

#### **Chapter 6 – Setting Unit Charges**

|  |                          |   |
|--|--------------------------|---|
| American<br>Water Works<br>Association | Rate analysis<br>manuals | <a href="http://www.awwa.org/">http://www.awwa.org/</a> |
|--|--------------------------|---|

#### **Chapter 10 – Financial Indicators**

|                          |                                    |   |
|--------------------------|------------------------------------|---|
| Carl Brown<br>Consulting | Financial<br>statement<br>template | <a href="http://carlbrownconsulting.com/GettingGreatRatesLater.xls">http://carlbrownconsulting.com/GettingGreatRatesLater.xls</a> |
|--------------------------|------------------------------------|---|

#### **Chapter 11 – Equipment Replacement Scheduling and Capital Improvement Planning**

|                          |                                      |   |
|--------------------------|--------------------------------------|---|
| Carl Brown<br>Consulting | Equipment<br>replacement<br>template | <a href="http://carlbrownconsulting.com/ReplacementSchedule.xls">http://carlbrownconsulting.com/ReplacementSchedule.xls</a> |
|--------------------------|--------------------------------------|---|

#### **Chapter 14 – How to get a Great Rate Analyst**

|                          |                           |   |
|--------------------------|---------------------------|---|
| Carl Brown<br>Consulting | Reference list            | <a href="http://carlbrownconsulting.com/Reference%20List.pdf">http://carlbrownconsulting.com/Reference%20List.pdf</a> |
| Carl Brown<br>Consulting | Rate setting<br>resources | <a href="http://carlbrownconsulting.com/">http://carlbrownconsulting.com/</a>   |
| Carl Brown<br>Consulting | Model RFPQ                | <a href="http://carlbrownconsulting.com/RFQModel.doc">http://carlbrownconsulting.com/RFQModel.doc</a>                 |